



Weichat

Company Profile

SHENZHEN WEICHAT TECHNOLOGY CO., LTD.

Jan, 2025

Overview

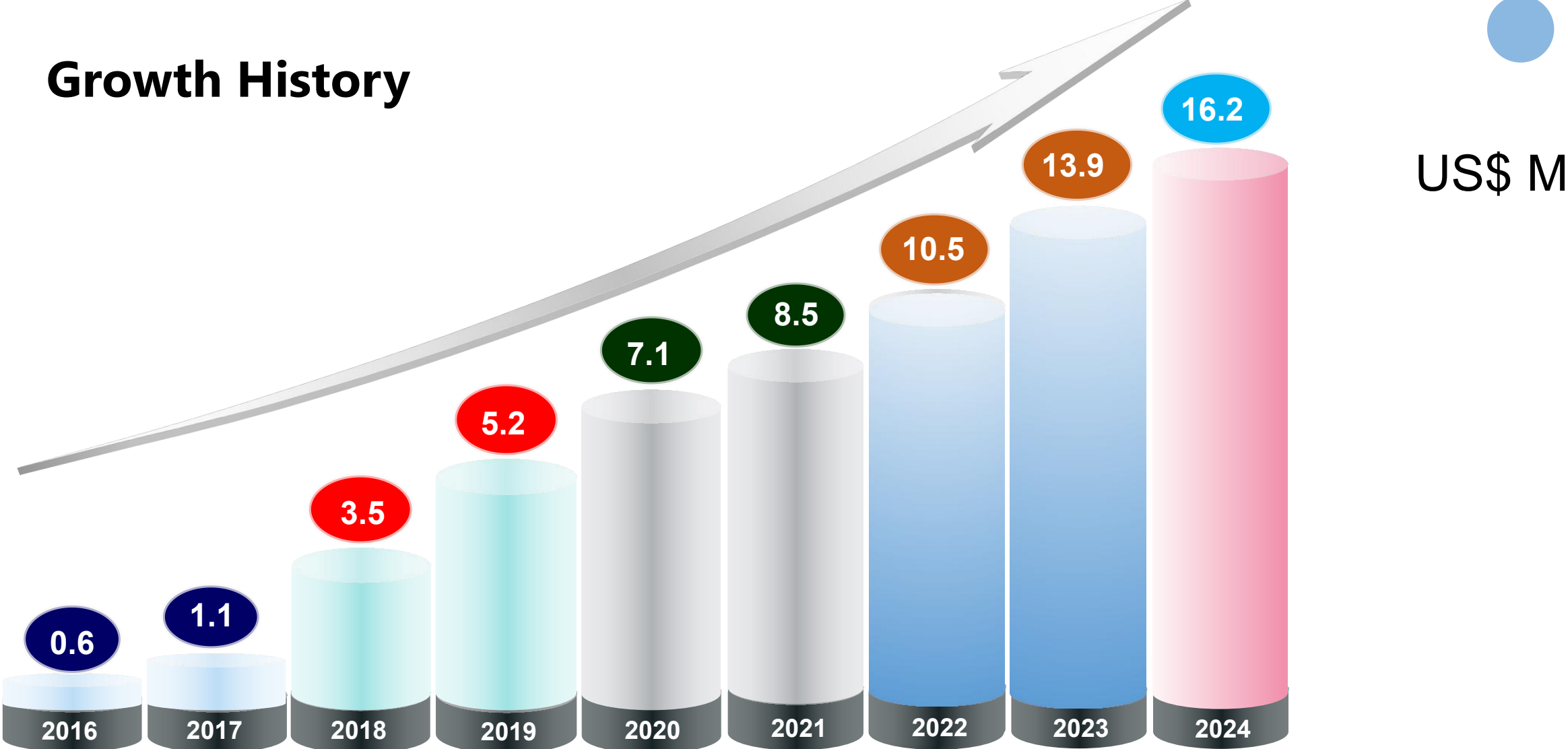
- ❖ **Year Established:** 2016
- ❖ **Business Type:** IP68 Waterproof Connectors for LED Lighting (66%)
IP68 Waterproof Junction boxes (15%)
IP68 Waterproof connectors for Industrial use (15%)
IP68 Waterproof connectors for New Energy Storage (New launched, 2.5%)
IP68 Waterproof connectors for Solar PV (New launched, 1.5%)
 - Own brand E-Weichat (60%) / OEM (30%) / ODM (10%) / Factory Direct
- ❖ **Manufacturing Base:** Shenzhen, China. 6,300+ Sqm / 68,000+ Sqf
- ❖ **Revenue in 2024:** \$16.2M **2025:** \$20.5M Projected
- ❖ **Revenue by Region:** Domestic 65%, Overseas: 35%
- ❖ **Revenue by Category:** Waterproof Connectors: 75%
Waterproof Junction boxes: 25%
- ❖ **Manpower:** 160+

Milestones

- ◆ 2016 – Established by 2 Partners in Feb 2016, Trading
- ◆ 2017 – Own brand E-Weichat was born
- ◆ 2018 – 1st Factory, and the 1st waterproof connector SKU produced inhouse
 - Achieved \$3.5M revenue, almost double against 2017
- ◆ 2019 – Factory passed ISO9001:2015 quality management system
 - 1st EU utility patent awarded
 - Plenty of items certified by CE, TUV, UL, SAA... gradually
- ◆ 2020 – Factory moved to the current location
 - Facility sized by 5 times (6,300 Sqm, 100+ staffs)
- ◆ 2021 – Shenzhen City Hi-Tech Enterprise
 - R&D team expanded to 20+ staffs
- ◆ 2022 – National Hi-Tech Enterprise
 - Annual turnover broke through \$10M
- ◆ 2023 – Products range extended to industrial field
 - R&D investment into new energy storage and solar PV fields
 - Factory qualified with ISO14001 & ISO13485
- ◆ 2024 – New energy storage connectors & Solar PV connectors launched
 - Factory qualified with IATF16949

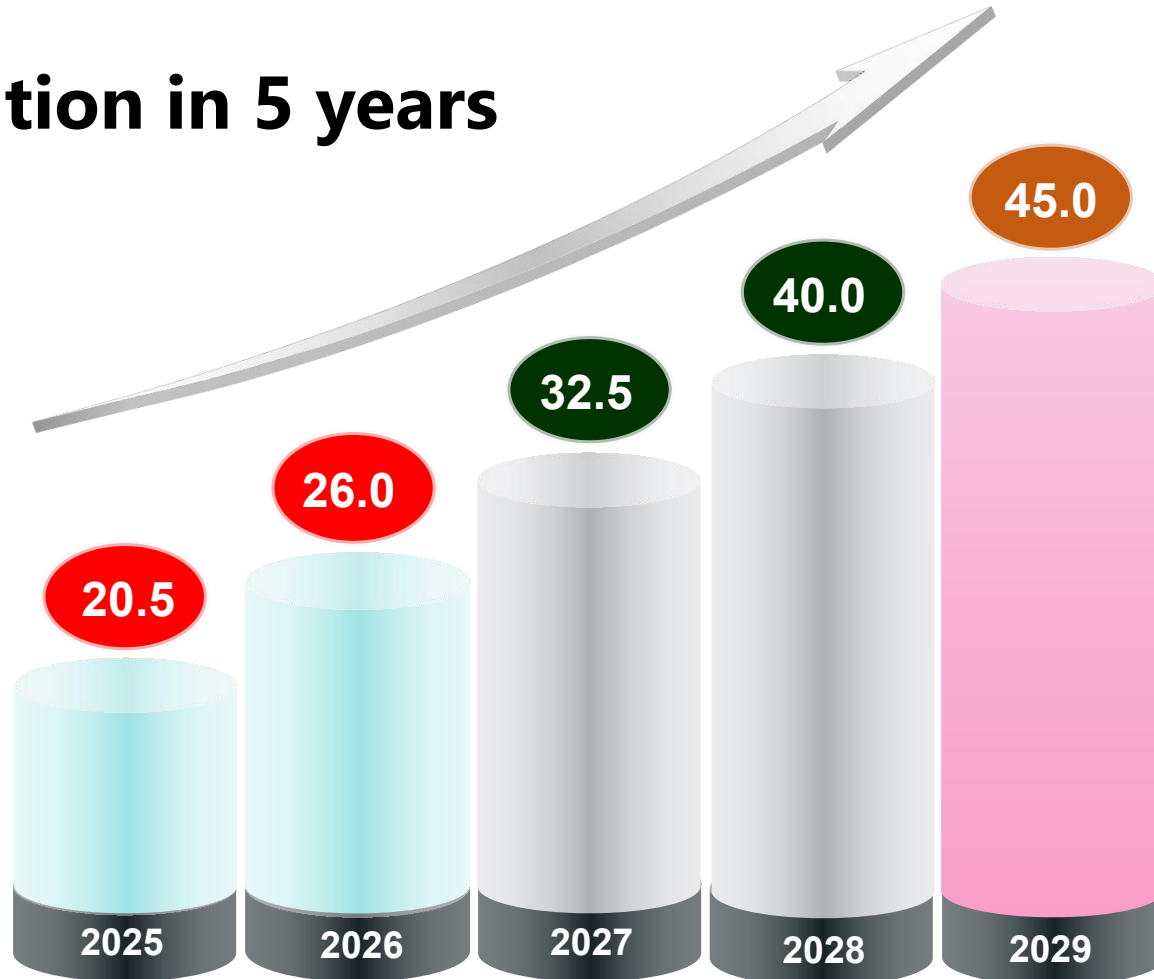
Revenue Growth

Growth History



Revenue Growth

Estimation in 5 years



US\$ M

★ 20%-30% growth YOY

★ Try to exceed 40M by 2028

Business Plan in 3 years

◆ Production Improvements

- Reducing production cost by 2%~3% year over year
- Improving production efficiency by 10% year over year
- Optimizing supply chains, focusing on key suppliers to control cost.

◆ Keep Increasing Investment

- Continuously increasing investment on necessary facilities & equipment for R&D, prototyping, tooling, injection molding, stamping and test & inspection
- Phasing out and upgrading existing old facilities & equipment year by year

◆ Sharpening key customer base

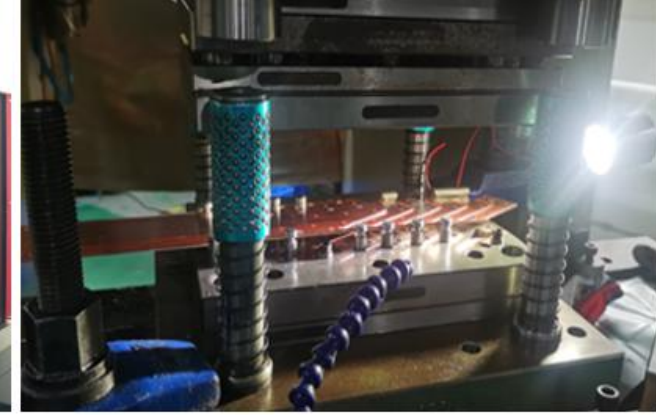
- Focusing on Key customers: Lower the number of key customers to 25~30
- Offering the best resources to key customers: price, lead time, R&D resources etc.

◆ Revenue Projection

- 20%-30% increase in revenue year by year

Shenzhen (China) Factory Tour

OPERATIONS



Shenzhen (China) Factory Tour

OPERATIONS



Shenzhen Factory

- Fast Prototyping (CNC Prototyping & 3D Printing & Prototype Tooling)
- Tooling & Mold (In-house Tooling Workshop)
- CNC Lathe Machining (CNC Sawing, Drilling, Milling... Totally 6 CNC Equipment)
- Plastic Injection (Injection Molding Machines Ranging From 120T to 210T. Totally 18 Injection Molding Equipment)
- Stamping (Punching Machines Ranging From 25T to 110T. Totally 15 Punching Equipment)
- Tapping (Auto & Manual Tapping Machines. Totally 7 Tapping Equipment)
- Assembly (7 Auto Assembly Equipment, 9 Manual Assembly Production Lines)
- QC Inspection (Up to 12 Staffs QC Team in All Fabrication Procedures)



Key Customer Brands



OSRAM



Schröder
Experts in lightability™



Factory Qualifications

ISO

Management System



IATF-16949:2016

Qualified by 3rd party



Q I M A

Qualified by Customer

OSRAM

LEDSTAR 
Uma marca do Grupo  UNICOBA

 EL SEWEDY
INDUSTRIES

LP Series Industrial Connector



Product
Show

LP12 Series Device Connector



Product
Show

Patented Self-locking Male & Female Connector



Product
Show

Screw Free Fast Wiring Connector



Product
Show

Screw Wiring Connector



Product
Show

New Energy Storage Connector



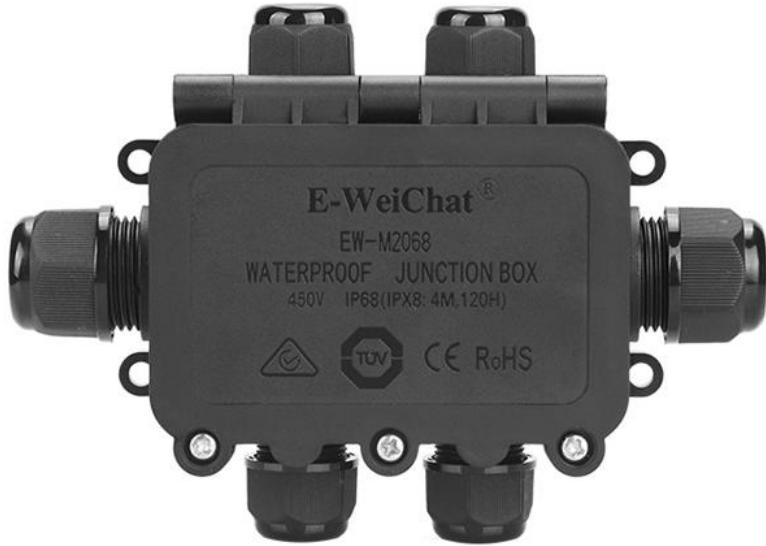
Product
Show

Solar PV Connector



Product
Show

Junction Box Series



Product
Show

Weichat Highlights

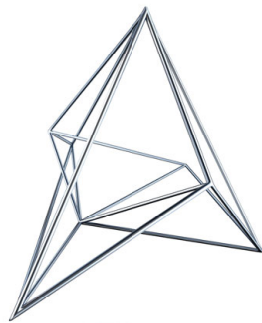
- **E-Weichat brand/OEM/ODM – IP68 Waterproof Connector Products** (100%, 9 years)
- **Factory Qualifications** (ISO9001:2015, ISO14001, ISO13485 & IATF16949, UL, TUV, UKCA, CE, SAA, etc.)
- **Key Team Members** (Up to 20 professional technical staffs)
- **Key Customers** (Leading brands domestic and overseas)
- **Broad Product Lines** (Weichat waterproof connectors covering a wide range of industries etc.)
- **Production Capacity** (A relatively complete self-owned industrial chain from mold, CNC, plastic injection, stamping, tapping, assembly to finished products. Supportive Supply Chain Base)
- **Service Level** (Quality, Pricing, On-time Delivery, ODM&OEM Customized, After-sales Services)



Weichat

Thanks !

SHENZHEN WEICHAT TECHNOLOGY CO., LTD.



Symmetron

МОСКВА
Ленинградское ш., д. 69, к. 1
Тел.: +7 495 961-20-20
moscow@symmetron.ru

САНКТ-ПЕТЕРБУРГ
ул. Таллинская, д. 7
Тел.: +7 812 449-40-00
spb@symmetron.ru

НОВОСИБИРСК
ул. Блюхера, д. 716
Тел.: +7 385 561-34-24
sibir@symmetron.ru

www.symmetron.ru